



IBC B2B Wholesale Discount Levels

Effective December 1, 2025. B2B Discounts are applied to all B2B Wholesale accounts that qualify, min order applies.

Depending on account purchase history we will assign the applicable B2B Member level to client accounts that qualify with the following B2B Discount level:

- 1. Level 1 Wholesale Member - Initial Sign up \$0K to \$2K of 12 month purchase history: (Ground Shipping Included) \$50 min order.**
- 2. Level 2 B2B Member - B2B Wholesale Pricing - \$2K to \$5K of 12 month purchase history: (Ground Shipping Included) \$250 min order.**
- 3. Level 3 B2B Member - additional 10% off B2B Wholesale Pricing - \$5K to \$10K of 12 month purchase history: (Ground Shipping Included) \$500 min order.**
- 4. Level 4 B2B Member - additional 15% off B2B Wholesale Pricing - \$10K to \$25K of 12 month purchase history: (Ground Shipping Included) \$750 min order.**
- 5. Level 5 B2B Member - additional 20% off B2B Wholesale Pricing - \$25K and over of 12 month purchase history: (Ground Shipping Included) \$1000 min order.**

B2B level discounts not applicable on Specials or B2B Pallet Order Pricing

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